### 中國建設銀行(亞洲)股份有限公司 China Construction Bank (Asia) Corporation Limited

新聞稿 Press Release

#### FOR IMMEDIATE RELEASE



# China Construction Bank (Asia) Announces Consolidated Net Profit after Tax of HKD604 million for 2007

Earnings before Integration Expenses Increased by 12%

**HONG KONG - April 28, 2008** - China Construction Bank (Asia) Corporation Limited ["CCB (Asia)"] today announced a consolidated net profit after tax of HKD603.6 million for the year ended December 31, 2007. The bank reported a net profit after tax of HKD616.0 million for the year of 2006.

Following the ownership change effective December 29, 2006, the bank became a wholly-owned subsidiary of China Construction Bank Corporation. With the strong support from the parent company, the bank has since made significant growth in its operation. During the year, four retail branches and the commercial banking business previously operating under the other China Construction Bank Corporation group entities in Hong Kong were integrated into the bank's existing operation. After the integration, all retail and commercial businesses of China Construction Bank in Hong Kong and Macau now operate under the brand and management of CCB (Asia). In addition, three new branches were opened in the fourth quarter of 2007, including the Happy Valley and Mei Foo branches in Hong Kong and the Taipa branch in Macau. The branch network of the bank has increased from 17 to 24.

Despite all the changes and significant increase in expense as a result of the integration, the bank's operating results continued to be very satisfactory in 2007. If the business integration and transition related expenses were excluded, the bank's net profit for 2007 would have increased by 12% over 2006. Return on average assets also improved to 1.36% from 1.31% of the previous year.

Non-interest income in 2007 recorded a remarkable year-on-year growth of 48%. In addition to the launch of value-added services and products for customers, the buoyant investment sentiment worldwide and the equity market boom in the second half of 2007 brought about significant increase in revenue from wealth management and securities brokerage services. The prudent and effective use of the bank's surplus funds to invest in short-term and high credit quality securities papers issued by other financial institutions also contributed to the favorable performance of non-interest income.

Total loans and customer deposits soared by 29% and 32% respectively as compared to the previous year. Despite this remarkable growth, net interest income of HKD839.6 million declined by 16% as compared to 2006. Overall loan spreads contracted by 60 basis points year-on-year, largely attributable to the intense market competition in loan pricing and higher funding costs along with the Hong Kong inter-bank market movements. The Hong Kong Interbank Offered Rate (HIBOR) stayed at a relatively high level particularly in the second half of the year arising from the very active IPO activities.

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Asset quality maintained at a very satisfactory level with all the key ratios showing improvements from the prior year. The ratio of total advances overdue for more than three months to total loans was only 0.06%, improved from 0.17% in the prior year. The classified loan ratio was also low at 0.15% which compared favorably with the prior year's 0.31%. The total loan impairment allowances recorded a net release of HKD65.7 million mainly attributable to the release in collective impairment allowances under the continued improvement in asset quality. Net charge-off for the year was only 0.01% of the year-end loan outstanding, further improved from 0.02% in the prior year. All these improvements were made possible by the prudent credit underwriting and close account monitoring supported by favorable economic and market conditions during the year.

Total operating expenses of HKD633.5 million increased by 14% during the year, mainly attributable to the transition and business integration related expenses as mentioned earlier. On a normalized basis, total operating expenses would have increased by only 5.5% as compared to 2006, mainly due to higher staff, premises and marketing costs.

Benefiting from the rapid economic growth and development in Macau, the bank's operation in Macau continued to expand and achieve very satisfactory results. After having reported a net earnings growth of 38% in the prior year, the net profit of China Construction Bank (Macau) Corporation Ltd., the bank's whollyowned subsidiary, further improved by 13% to HKD59.2 million in 2007. Total loans and customer deposits also grew 29% and 9% respectively year-on-year.

As the bank's continuous effort to provide leading and enhanced services to the customers, a galore of new banking products, features and promotions were introduced in 2007.

Some of the new and innovative services included Interest Plus Savings which offer customers high interest rates plus withdrawal flexibility to capture investment opportunities and build their wealth. Pioneering the industry, the bank has also launched the complimentary China Concierge Service which enables their customers to enjoy unsurpassed cross-border convenience in banking, nationwide emergency assistances, travel treats and more. To address the needs of the commercial customers, the bank has presented Unsecured Business Loan and Overdraft Facilities to help them pursuing business expansion and making available standby funding to meet unexpected financial needs.

China Construction Bank (Asia) President and Chief Executive Officer Charles Ma said, "Despite the significant transition and business integration related expenses incurred during the year, our net earning for 2007 was satisfactory and in line with our expectation. The results once again proved the success of our business model of offering integrated consumer and commercial banking services to customers in our well-defined market segments."

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Ma added, "With the unwavering support of our parent company, we'll significantly extend our reach to our customers by expanding into a network of approximately 35 branches in 2008.

"We'll continue to pursue new lines of business, launch new products and services to serve the changing needs of our customers, increase our market share, and leverage upon our parent's extensive market presence and customer base in China to differentiate ourselves from other market players," Ma concluded.

#### About China Construction Bank (Asia) Corporation Limited

Became a wholly-owned subsidiary of China Construction Bank Corporation ("CCB Corporation") on December 29, 2006, the bank, formerly known as Bank of America (Asia), was renamed to China Construction Bank (Asia) Corporation Limited ("CCB (Asia)") on December 30, 2006.

CCB (Asia) has 24 branches in Hong Kong and Macau. A wide array of consumer, retail and commercial banking products and services are offered to customers through these branches.

For Consumer Banking, CCB (Asia) offers conventional transactional, foreign exchange and cash services, as well as deposits, loans, investments, consolidated banking, insurance and electronic banking services. For Retail and Commercial Banking, the bank offers a variety of trade financing, factoring, foreign exchange, leasing, insurance, investment and electronic banking services. For more information, please visit www.asia.ccb.com.

#### **About China Construction Bank Corporation**

CCB Corporation, the parent company has a long history of operating in China. Its history dates back to 1954 when the People's Construction Bank of China was founded. This entity was renamed China Construction Bank in 1996. CCB Corporation was formed in September 2004 when it separated from its predecessor, China Construction Bank, and assumed its commercial banking business and related assets and liabilities. Headquartered in Beijing, CCB Corporation had a network of over 13,000 branches and sub-branches in Mainland China as of December 31, 2007, and maintained overseas branches in Hong Kong, Singapore, Frankfurt, Johannesburg, Tokyo and Seoul, and representative offices in London, New York and Sydney. CCB Corporation holds 100% interest of China Construction Bank (Asia) Corporation Limited and CCB International (Holdings) Co. Ltd., 75.1% interest of Sino-German Bausparkasse, 65% interest of CCB Principal Asset Management Co. Ltd. and 75.1% interest of CCB Financial Leasing Corporation Ltd. It has a staff count of approximately 300,000.

CCB Corporation began trading its H shares on the Stock Exchange of Hong Kong Limited on October 27, 2005 with Stock Code 0939. Its A shares started trading on the Shanghai Stock Exchange on September 25, 2007 with Stock Code 601939.

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#### For news enquiry, please contact:

Willa Wong Vice President Planning, Marketing & Communications China Construction Bank (Asia)

Tel : (852) 3718 2247 Email : <u>willa.wong@asia.ccb.com</u>

Web site : www.asia.ccb.com

# Consolidated income statement for the year ended 31 December 2007

	2007 HK\$'000	2006 HK\$'000
Interest income	2,186,929	2,480,374
Interest expense	(1,347,306)	(1,484,510)
Net interest income	839,623	995,864
Net fees and commission income Net gains from financial instruments	249,841	199,723
at fair value through profit or loss Other operating income	179,380 2,227	88,854 2,162
Total operating income	1,271,071	1,286,603
Operating expenses	(633,486)	(555,171)
Operating profit before impairment losses	637,585	731,432
Loan impairment released / (charged) and other credit risk provisions	65,692	(19,107)
Operating profit	703,277	712,325
Share of profits of an associate	21,351	21,351
Profit before taxation	724,628	733,676
Taxation	(121,057)	(117,705)
Net profit attributable to shareholders	603,571	615,971

### Consolidated balance sheet at 31 December 2007

	2007 HK\$'000	2006 HK\$'000 (restated)
Assets	6.506.002	5 460 170
Cash and balances with banks	6,596,883	5,462,170
Placements with banks maturing between one and twelve months	17,347,784	544,320
Advances to financial institutions	17,547,764	100,000
Advances to customers	34,027,737	26,430,131
Financial instruments measured at	34,021,131	20,430,131
fair value through profit or loss	2,397,206	1,760,554
Available-for-sale financial assets	1,813,192	1,701,736
Derivative financial instruments	358,621	218,488
Investment in an associate	104,577	102,351
Deferred tax assets	2,227	18,916
Property and equipment	151,557	64,287
Interest in leasehold land	76,670	45,290
Other assets	1,099,865	446,642
Total assets	63,976,319	36,894,885
Liabilities	=========	
Deposits and balances of banks	17,824,020	158,318
Deposits from customers	34,480,361	26,131,999
Certificates of deposit issued	2,000,726	996,121
Derivative financial instruments	366,294	188,122
Current taxation	19,357	40,926
Other liabilities	668,330	1,355,840
Total liabilities	55,359,088	28,871,326
T		
Equity Shore conite!	210 121	210 121
Share capital Reserves	310,131 8,307,100	310,131 7,713,428
Reserves	0,307,100	
Total equity	8,617,231	8,023,559
	C2 07 C 21 C	26.004.005
Total equity and liabilities	63,976,319	36,894,885

### **Advances to customers**

### (a) Advances to customers less impairment

	Gro	ир
	2007	2006
	HK\$'000	HK\$'000
		(restated)
Gross advances to customers	34,116,847	26,582,723
Less: Impairment allowances		
- collectively assessed	(55,380)	(121,418)
- individually assessed	(33,730)	(31,174)
N	24.025.525	2 < 120 121
Net advances to customers	34,027,737	26,430,131
	=======	=======
Included in advances to customers are:		
Trade bills	1,947,297	1,257,219
Less: Impairment allowances		
- collectively assessed	(25,662)	(13,801)
- individually assessed	<del>_</del>	(19,411)
	1,921,635	1,224,007
	=======	========

### **Advances to customers (continued)**

### (b) Gross advances to customers by industry sectors

	Group		
	2007 Outstanding balance HK\$'000	% of advances covered by collateral	
Advances for use in Hong Kong: Industrial, commercial and financial - Property investment - Financial concerns - Stockbrokers - Wholesale and retail trade - Manufacturing - Transport and transport	11,371,149 451,422 68,800 921,162 1,017,819 627,339 15,979 98,519 2,377,225 16,949,414	95.37 82.15 56.40 80.54 55.77 9.77 100.00 50.10 72.97	
Individuals - Loans for the purchase of flats in the Home Ownership Scheme, Private Sector Participation Scheme and Tenants Purchase Scheme - Loans for the purchase of other residential properties - Others	19,755 10,127,087 3,145,364 13,292,206	100.00 100.00 85.54	
Trade finance	1,518,409	29.77	
Advances for use outside Hong Kong	2,356,818	67.93	
Total gross advances to customers	34,116,847 ======		

### **Advances to customers (continued)**

### (c) Gross advances to customers overdue for more than three months:

	Group			
	2007		200	6
		% on total advances to		% on total advances to
	HK\$'000	customers	HK\$'000	customers
Six months or less out over				
three months	3,991	0.01	16,401	0.06
One year or less but over	11.500	0.02	20.222	0.11
six months	11,592	0.03	28,232	0.11
Over one year	6,159	0.02	410	0.00
Total gross amount of advances overdue for				
more than three months	21,742	0.06	45,043	0.17
Individually assessed impairme allowances made in respect of the above overdue advances	7,301 ======		3,662	
Net realisable value of collatera held against the overdue advances	24,149 ======		48,132 ======	
Covered portion of overdue advances	18,395		39,501	
Uncovered portion of overdue advances	3,347		5,542	
	21,742		45,043 ======	

### (d) Reschedules advances to customers:

	Group			
	2007		2007 2006	
	HK\$'000	% on total advances to customers	HK\$'000	% on total advances to customers
Reschedules advances to customers	25,931 =====	0.07	11,820	0.04

### Capital adequacy ratio and capital management

### (a) Capital adequacy ratio

	Group		
	2007	2006	
Capital adequacy ratio as at 31 December	21.71%	32.96%	
Core capital adequacy ratio as at 31 December	21.54%	32.05%	

New approaches are used in the calculation of the regulatory capital and capital charges following the adoption of the Banking (Capital) Rules effective from 1 January 2007. Accordingly, the capital adequacy ratios of the two years are not directly comparable. The Group is not required to present comparative quantitative information in this respect.

At 31 December 2007, the capital adequacy ratio was computed on a consolidated basis, including the Bank and its subsidiary, China Construction Bank (Macau) Corporation Limited, in accordance with the Banking (Capital) Rules. Deductions from total capital base include investments in certain subsidiaries, namely CCB Securities Limited and CCB Nominees Limited, which conduct non-banking related businesses, and their risk weighted assets have not been consolidated into the total risk weighted assets of the Group.

In calculating the risk weighted assets, the Group adopted the Standardised (Credit Risk) Approach and the Standardised (Market Risk) Approach for credit risk and market risk respectively. For operational risk, the capital requirement is calculated by using the Basic Indicator Approach.

### Capital adequacy ratio and capital management (continued)

### (b) Capital base after deductions

	Grou	р
	2007	2006
	HK\$'000	HK\$'000
Core capital:		
Paid-up ordinary share capital	310,131	310,131
Published reserves	7,286,318	6,865,470
Profit and loss account	575,381	582,582
Deduct: Deferred tax assets	(2,644)	<del>_</del>
Total core capital before deductions	8,169,186	7,758,183
Less: Deductions from core capital	(258,205)	<del>_</del>
Total core capital after deductions	7,910,981	7,758,183
Supplementary capital:		
Reserves attributable to fair value (losses)/gains on revaluation of holding of available-for-sale		
equities and debt securities	(1,598)	3
Regulatory reserve for general banking risks	265,435	112,000
Collectively assessed impairment allowances	55,380	121,418
Total supplementary capital before deductions	319,217	233,421
Less: Deductions from supplementary capital	(258,206)	
Total supplementary capital after deductions	61,011	233,421
Total capital base before deductions	8,488,403	7,991,604
Total deductions from total capital base	(516,411)	(26,412)
Total capital base after deductions	7,971,992	7,965,192
	========	

### **Segmental information**

### (a) Gross advances to customers by geographical areas

	Grou	Group		
	2007	2006		
	HK\$'000	HK\$'000		
		(restated)		
Hong Kong	31,576,996	25,170,167		
Others	2,539,851	1,412,556		
	34,116,847	26,582,723		
	=======	=======		

### (b) Impaired advances by geographical areas

		Group		
	200	2007		06
		Individually		Individually
	Gross	assessed	Gross	assessed
	impaired	impairment	impaired	impairment
	advances	allowances	advances	allowances
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Hong Kong	49,581	33,730	76,716	31,174

The geographical analysis is based on location of the customers and has not been taken account of transfer of risk.

### (c) Cross-border claims

#### At 31 December 2007

THE ET BECCHIE ET 2007			
		Group	
	Banks	Others	Total
	HK\$'000	HK\$'000	HK\$'000
Asia Pacific excluding			
Hong Kong	21,069,777	1,945,295	23,015,072
Europe	6,256,642	57,301	6,313,943
	=======	=======	=======
At 31 December 2006			
		Group	
	Banks	Others	Total
	HK\$'000	HK\$'000	HK\$'000
Asia Pacific excluding			
Hong Kong	2,098,204	1,027,420	3,125,624
Europe	6,172,005	53,460	6,225,465
	=======	=======	=======

The geographical analysis has been taken account of transfer of risk.

### **Segmental information (continued)**

### (d) Geographical and business segments

Segments information is presented in respect of the Group's geographical and business segments.

### (i) Geographical segments

			Group		
At 31 December 2007	Total operating income HK\$'000	Profit before taxation HK\$'000	Total assets HK\$'000	Total liabilities HK\$'000	Contingent liabilities and commitments HK\$'000
Hong Kong Macau Less: Intra-group items	1,189,459 107,884 (26,272) 1,271,071	657,321 67,307 - 724,628	63,353,644 3,615,635 (2,992,960) 63,976,319	54,671,004 2,862,444 (2,174,360) 55,359,088	4,943,870 501,596 (106,127) 5,339,339
At 31 December 2006	=======================================	======	=======	=======	=======
Hong Kong Macau Less: Intra-group items	1,206,930 86,058 (6,385) 1,286,603 =======	674,308 59,368 	35,446,301 2,994,830 (1,546,246) 36,894,885 =======	27,781,791 2,592,105 (1,502,570) 28,871,326 =======	2,796,482 443,420 (131,202) 3,108,700

#### **Segmental information (continued)**

#### (d) Geographical and business segments (continued)

#### (ii) Business segments

The Group comprises the following main business segments:

#### Commercial banking

This segment represents the provision of a range of financial products and services to corporations, securities firms and small and medium sized enterprises. The products and services include commercial loans, syndicated loans, residential and commercial mortgages, trade financing, machinery and equipment leasing, stockbroker financing and deposit taking activities.

#### Consumer banking

This segment represents the provision of a range of financial products and services to individual customers. The products and services comprise personal loans, residential mortgages, auto-financing, deposit-taking activities, wealth management, insurance and securities agency services.

#### Treasury business

This segment covers the Bank's treasury operations. The Treasury Department enters into inter-bank money market transactions and invests in debt instruments. It also trades in debt instruments, derivatives and foreign currency for its own account. The treasury carries out customer driven derivatives, such as foreign currency trading. Its function also includes the management of the Group's overall liquidity position, including the issuance of certificates of deposit.

#### Others and unallocated

These represent head office assets, liabilities, capital earnings, income and expenses that are not directly attributable to a segment or which cannot be allocated on a reasonable basis.

### **Segmental information (continued)**

- (d) Geographical and business segments (continued)
- (ii) Business segments (continued)

	Group					
	2007					
	Commercial banking HK\$'000	Consumer banking HK\$'000	•	Others and unallocated HK\$'000	Total HK\$'000	
Total operating income	323,791	570,825	22,977	353,478	1,271,071	
Operating profit before impairment losses	251,372	339,020	15,173	32,020	637,585	
Operating profit	298,438	357,646	15,173	32,020	703,277	
Profit before taxation	298,438	357,646	15,173	53,371	724,628	
Total segment assets	18,078,369	16,526,247	28,504,204	867,499	63,976,319	

### **Segmental information (continued)**

- (d) Geographical and business segments (continued)
- (ii) Business segments (continued)

	Group					
	2006					
	Commercial banking HK\$'000	Consumer banking HK\$'000	•	Others and unallocated HK\$'000	Total HK\$'000	
Total operating income	315,880	573,080	28,650	368,993	1,286,603	
Operating profit before impairment losses	252,639	389,435	21,737	67,621	731,432	
Operating profit	218,640	404,327	21,737	67,621	712,325	
Profit before taxation	218,640	404,327	21,737	88,972	733,676	
Total segment assets	12,250,430	15,117,215	9,519,298	7,942	36,894,885	
	=======			=======		

### **Currency concentrations**

	Group						
	Total	Of which					
		AUD	USD	MOP			
	HK\$'000	HK\$'000	HK\$'000	HK\$'000			
At 31 December 2007							
Spot assets	30,539,583	16,206	29,497,094	608,506			
Spot liabilities	(30,016,124)	(1,589,284)	(26,271,098)	(380,332)			
Forward purchases	12,166,352	2,220,293	5,794,462	-			
Forward sales	(12,444,189)	(640,394)	(8,814,690)	(1,069)			
Net long position	245,622 ======	6,821	205,768	227,105			
Net structural position	423,447 ======	<u>-</u>	-	423,447 ======			
	Group Total Of which						
	Total	Total					
	HK\$'000	<i>AUD</i> HK\$'000	<i>USD</i> HK\$'000	<i>MOP</i> HK\$'000			
At 31 December 2006							
Spot assets	10,524,824	6,626	9,803,494	468,610			
Spot liabilities	(10,842,039)	(677,405)	(8,508,821)	(255,289)			
Forward purchases	10,888,794	1,060,198	5,416,304	-			
Forward sales	(10,359,129)	(387,449)	(6,576,841)				
Net long position	212,450 ======	1,970	134,136	213,321			
Net structural position	132,184	<del>-</del>	<del>-</del>	132,184			

The structural assets of the Group include investment in a subsidiary in Macau.