## 中國建設銀行(亞洲)股份有限公司 China Construction Bank (Asia) Corporation Limited

新聞稿 Press Release

### FOR IMMEDIATE RELEASE



## China Construction Bank (Asia) Announces Consolidated Net Profit after Tax of HKD282 Million for 2008

Asset Quality Continued to Maintain at a Very Satisfactory Level

**HONG KONG - April 30, 2009** - China Construction Bank (Asia) today announced a consolidated net profit after tax of HKD282 million for the year ended December 31, 2008. The bank reported a net profit after tax of HKD603.6 million for the year of 2007.

Against the backdrop of the global credit crisis and economic downturn, the adverse business environment brought along unprecedented stress on the banking industry. In 2008, retail banks in Hong Kong were facing tremendous pressure from emerging credit, market, liquidity and operational risks, and shrinking demand in mortgage loan, wealth management and investment services. The unfavorable market conditions caused significant impact on the bank's overall earnings. A consolidated net profit after tax of HKD282 million was recorded for the year ended December 31, 2008, representing a decrease of 53% as compared to 2007. The bank's net earnings decline also reflected the significant increase in operating expenses due to rapid expansion in retail branch network over the past two years.

Owing to the pessimistic investment sentiment and the depressed equity market in the second half of 2008, the bank's service fees and commission income recorded a drop of 16% during the period. In spite of the difficult business environment, total non-interest income in 2008 recorded a satisfactory year-on-year growth of 12%, largely attributable to increase in foreign exchange income from FX related products such as collateralized FX trading business, FX-linked deposits, and currency swaps activities.

Total loans and customer deposits recorded a year-on-year growth of 20% and 18% respectively. Despite this strong growth, net interest income declined by 15% as compared to 2007 to HKD710 million. The decline was mainly attributable to the intensified market competition in loan pricing and higher funding costs along with the Hong Kong inter-bank market movement, resulting in further compression of net loan and deposit interest spreads. The Hong Kong Inter-Bank Offered Rate (HIBOR) stayed at a relatively high level particularly in the fourth quarter of the year following the outbreak of global financial crisis. Given the unstable financial markets globally, the opportunities for investing the bank's surplus funds in short-term and high credit quality securities issued by financial institutions for yield enhancement were largely limited, resulting in a further reduction in total net interest income.

Asset quality maintained at a very favorable level as compared to the industry average. As at December 31, 2008, the ratio of total advances overdue for more than three months to total loans was only 0.07% which was lower than the industry average of 0.49%. The classified loan ratio as at December 31, 2008 was 0.39% which compared very favourably to the industry average of 1.24%. Due to deterioration in credit quality of several commercial loans as a result of the economic downturn, the charge for individual impairment allowances increased to HKD75.2 million in 2008, as compared to the charge of HKD5.7 million in 2007. The total impairment provision for both individual and collective impairment allowances made in 2008 was HKD86.3 million. Net charge-off for the year was only 0.004% of the year-end loan

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outstanding, improved from 0.01% in the prior year. Under the bank's prudent investment policy and management, there were no securities and other investment losses of a material nature incurred during the year. Also, the bank was not involved in the selling of Lehman's mini-bonds.

Total operating expenses increased by 24% over the previous year, mainly attributable to the system integration, branch network expansion and business growth initiatives for which staff, premises, system and marketing expenses were incurred accordingly.

In 2008, China Construction Bank (Macau) Corporation Ltd., the bank's wholly-owned subsidiary in Macau, maintained steady growth. Total loans and customer deposits grew by 18% and 12% respectively year-on-year. It reported a net profit after tax of HKD42 million in 2008, a decline of 28% from 2007.

During the year, the bank expanded its retail banking network in Hong Kong and Macau to 39 branches, including 3 Premier Select centers, from 24 branches in 2007. On top of the 15 new retail outlets, 2 new commercial banking offices were opened to serve the business needs of corporate customers. To cope with the bank's business expansion plan, total number of staff has increased from 940 a year ago to 1,200 now.

In alignment with the bank's objective of providing superior and value-added services to customers, a galore of new banking products and services were introduced in 2008.

Worked with its parent bank, the China Construction Bank Corporation, the bank developed and pioneered the Cross-border Long Card and launched the RMB Credit Card. Both products were specially designed to provide extra financial convenience for the frequent travelers between Hong Kong and the Mainland. The bank also introduced Premier Select Banking, a tailor-made wealth management service targeting at the high net-worth customers, and Golden Years Banking to serve the needs of senior residents. To enable customers to enjoy a variety of services related to their payroll accounts, the Value-added Payroll service was introduced during the year. For investment services, the bank launched CNY Non-deliverable Forward Contract (NDF) and Gold Trading services.

For additional banking convenience to customers, the bank continued to enhance the online banking platform with customer-friendly features such as securities account opening and inter-bank funds transfer.

China Construction Bank (Asia) President and Chief Executive Officer Charles Ma said, "In spite of the global financial crisis, we are pleased to report that our financial positions and asset quality remained strong and healthy. The unwavering support of our parent company together with our prudent risk management have enabled us to effectively control risks and healthily grow our business."

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"We achieved remarkable growth in new customers in 2008 and made a new record. In 2009, we will further expand our branch network and product range to meet the various needs of our customers. We will further collaborate with our parent bank to maximize both of our strengths in product and service capabilities with an aim to create greater value for our customers, and further expand our market share in the local banking industry," Ma added.

### About China Construction Bank (Asia) Corporation Limited

Having become a wholly-owned subsidiary of China Construction Bank Corporation ("CCB Corporation") on December 29, 2006, the bank, formerly known as Bank of America (Asia), was renamed to China Construction Bank (Asia) Corporation Limited ("CCB (Asia)") on December 30, 2006.

CCB (Asia) has 36 branches in Hong Kong and Macau. A wide array of consumer, retail and commercial banking products and services are offered to customers through these branches. In addition, there are 3 Premier Select centers designed specially for high net worth customers.

For Consumer Banking, CCB (Asia) offers conventional transactional, foreign exchange and cash services, as well as deposits, loans, investments, consolidated banking, insurance, credit card and electronic banking services. For Retail and Commercial Banking, the bank offers a variety of products and services in trade financing, working capital and term lending, foreign exchange, leasing, insurance, investment and electronic banking. For more information, please visit www.asia.ccb.com.

### **About China Construction Bank Corporation**

China Construction Bank Corporation ("CCB") has a long history of operation in China. Its history dates back to 1954 when the People's Construction Bank of China was founded. This entity was renamed China Construction Bank in 1996. CCB was formed in September 2004 when it separated from its predecessor, China Construction Bank, and assumed its commercial banking business and related assets and liabilities. Headquartered in Beijing, CCB had a network of nearly 13,400 branches and sub-branches in Mainland China as of December 31, 2008, and maintained overseas branches in Hong Kong, Singapore, Frankfurt, Johannesburg, Tokyo, Seoul and New York (newly approved), as well as representative offices in London, New York and Sydney. The bank holds 100% of the shares in China Construction Bank (Asia) Corporation Limited and CCB International (Holdings) Limited, controlling shares in Sino–German Bausparkasse, CCB Principal Asset Management Co., Ltd and CCB Financial Leasing Corporation Limited. It has a total of approximately 300,000 staff.

The bank began trading of its H shares on the Stock Exchange of Hong Kong Limited on 27 October 2005 with Stock Code 939. It's A shares started trading on the Shanghai Stock Exchange on 25 September 2007 with Stock Code 601939.

- End -

### For news enquiry, please contact:

Willa Wong Vice President & Head of Corporate Communications Planning, Marketing & Communications China Construction Bank (Asia)

Tel : (852) 3718 2247

Email : willa.wong@asia.ccb.com

Web site : www.asia.ccb.com

# Consolidated income statement for the year ended 31 December 2008

	2008 HK\$'000	2007 HK\$'000
Interest income	2,599,814	2,186,929
Interest expense	(1,889,391)	(1,347,306)
Net interest income	710,423	839,623
Net fees and commission income	210,692	249,841
Net gains from financial instruments at fair value through profit or loss Other operating income	267,687 4,575	179,380 2,227
Total operating income	1,193,377	1,271,071
Operating expenses	(784,908)	(633,486)
Operating profit before impairment losses	408,469	637,585
Loan impairment (charged) / released and other credit risk provisions	(86,260)	65,692
Operating profit	322,209	703,277
Gain on disposal of available-for-sale financial assets Share of profits of an associate	1,938 <u>7,676</u>	21,351
Profit before taxation	331,823	724,628
Taxation	(49,325)	(121,057)
Net profit attributable to shareholders	282,498	603,571

## Consolidated balance sheet at 31 December 2008

	2008 HK\$'000	2007 HK\$'000 (restated)
Assets	10 (10 77)	< <b>5</b> 0 < 00 <b>2</b>
Cash and balances with banks	10,640,774	6,596,883
Placements with banks maturing between one and twelve months	0 202 065	17 247 794
Advances to banks	9,283,965 6,091,126	17,347,784 257,407
Advances to customers	40,325,132	33,770,330
Financial instruments measured at	40,323,132	33,770,330
fair value through profit or loss	439,666	2,397,206
Available-for-sale financial assets	551,479	1,813,192
Derivative financial instruments	477,951	358,621
Investment in an associate	112,253	104,577
Current tax recoverable	23,284	104,577
Deferred tax assets	4,872	2,227
Property and equipment	189,894	151,557
Interests in leasehold land	74,869	76,670
Other assets	493,112	1,099,865
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Total assets	68,708,377	63,976,319
Liabilities	=======	
Deposits and balances of banks	15,336,042	17,824,020
Deposits from customers	40,838,600	34,480,361
Certificates of deposit issued	2,661,870	2,000,726
Derivative financial instruments	492,464	366,294
Current tax payable	5,833	19,357
Other liabilities	494,772	668,330
Other nationales	<u> </u>	000,550
Total liabilities	59,829,581	55,359,088
Equity		
Share capital	310,131	310,131
Reserves	8,568,665	8,307,100
Reserves		0,307,100
Total equity	8,878,796	8,617,231
Total equity and liabilities	68,708,377	63,976,319

### **Advances to customers**

## (a) Advances to customers less impairment

	Group		
	2008	2007	
	HK\$'000	HK\$'000 (restated)	
Gross advances to customers Less: Impairment allowances	40,500,094	33,859,440	
- collectively assessed	(67,754)	(55,380)	
- individually assessed	(107,208)	(33,730)	
Net advances to customers	40,325,132 ======	33,770,330 ======	
Included in advances to customers are:			
Trade bills Less: Impairment allowances	59,639	88,978	
- collectively assessed	(738)	(942)	
	58,901 ======	88,036 ======	

## **Advances to customers (continued)**

## (b) Gross advances to customers by industry sectors

	Group		
	2008 Outstanding balance HK\$'000	% of advances covered by collateral	
Advances for use in Hong Kong: Industrial, commercial and financial			
- Property development	68,119	0.00	
- Property investment	14,436,969	94.93	
- Financial concerns	728,060	49.41	
- Stockbrokers	9,138	96.30	
- Wholesale and retail trade	1,412,228	78.24	
- Manufacturing	1,726,727	39.51	
- Transport and transport			
equipment	1,006,790	25.02	
- Recreational activities	18,145	94.04	
- Information technology	152,711	60.07	
- Others	1,851,000	83.75	
	21,409,887		
Individuals - Loans for the purchase of flats in the Home Ownership Scheme, Private Sector Participation Scheme and			
Tenants Purchase Scheme - Loans for the purchase of other	18,465	99.99	
residential properties	11,874,328	99.87	
- Others	3,480,292	64.18	
	15,373,085		
Trade finance	1,277,877	29.56	
Advances for use outside Hong Kong	2,439,245	70.70	
Total gross advances to customers	40,500,094		

## **Advances to customers (continued)**

## (c) Gross advances to customers overdue for more than three months:

	Group			
	2008		200	07
	HK\$'000	% on total advances to customers	HK\$'000	% on total advances to customers
Six months or less out over three months One year or less but over	20,637	0.05	3,991	0.01
six months Over one year	3,617 3,250	0.01 0.01	11,592 6,159	0.03 0.02
Total gross amount of advances overdue for more than three months	27,504	0.07	21,742	0.06
Individually assessed impairme allowances made in	=======	======	=======	======
respect of the above overdue advances	24,164		7,301 ======	
Net realisable value of collatera held against the overdue				
advances	4,380		24,149	
Covered portion of overdue advances Uncovered portion of	2,533		18,395	
overdue advances	24,971		3,347	
	27,504 =====		21,742 ======	

### (d) Rescheduled advances to customers:

	Group			
	2008		200	07
	HK\$'000	% on total advances to Customers	HK\$'000	% on total advances to customers
Rescheduled advances to customers	22,842	0.06	25,931 ======	0.07

### Capital adequacy ratio and capital management

### (a) Capital adequacy ratio

	Group	Group		
	2008	2007		
Capital adequacy ratio as at 31 December	18.72% ======	21.71%		
Core capital adequacy ratio as at 31 December	18.72%	21.54%		

At 31 December 2008, the capital adequacy ratio was computed on a consolidated basis, including the Bank and its subsidiary, China Construction Bank (Macau) Corporation Limited ("CCB (Macau)"), in accordance with the Banking (Capital) Rules. Deductions from total capital base include investments in certain subsidiaries, namely CCB Securities Limited and CCB Nominees Limited, which conduct non-banking related businesses, and their risk weighted assets have not been consolidated into the total risk weighted assets of the Group.

In calculating the risk weighted assets, the Group adopted the Standardised (Credit Risk) Approach and the Standardised (Market Risk) Approach for credit risk and market risk respectively. For operational risk, the capital requirement is calculated by using the Basic Indicator Approach.

## Capital adequacy ratio and capital management (continued)

## (b) Capital base after deductions

	Grou	ıp
	2008	2007
	HK\$'000	HK\$'000
Core capital:	310,131	310,131
Paid-up ordinary share capital Published reserves	7,812,780	7,286,318
Profit and loss account	227,238	575,381
Deduct: Deferred tax assets	(5,293)	(2,644)
Total core capital before deductions	8,344,856	8,169,186
Less: Deductions from core capital	(557,954)	(258,205)
Total core capital after deductions	7,786,902	7,910,981
Supplementary capital: Reserves attributable to fair value losses on revaluation of holding of available-for-sale		
equities and debt securities	(44)	(1,598)
Regulatory reserve for general banking risks	314,354	265,435
Collectively assessed impairment allowances	67,754	55,380
Total supplementary capital before deductions	382,064	319,217
Less: Deductions from supplementary capital	(382,064)	(258,206)
Total supplementary capital after deductions	-	61,011
	<del></del>	<del></del>
Total capital base before deductions	8,726,920	8,488,403
Total deductions from total capital base	(940,018)	(516,411)
Total capital base after deductions	7,786,902	7,971,992
	=======	=======

## **Segmental information**

#### (a) Gross advances to customers by geographical areas

	Gro	Group		
	2008	2007		
	HK\$'000	HK\$'000		
		(restated)		
Hong Kong	37,984,604	31,576,996		
Others	2,515,490	2,282,444		
	40,500,094	33,859,440		
		=======		

#### **(b)** Impaired advances by geographical areas

		Group			
	2008	2008		2007	
	Gross impaired advances HK\$'000	Individually assessed impairment allowances HK\$'000	Gross impaired advances HK\$'000	Individually assessed impairment allowances HK\$'000	
Hong Kong Macau	150,866 38	107,170 38	49,581	33,730	
	150,904	107,208	49,581	33,730	

The geographical analysis is based on location of the customers and has not been taken account of transfer of risk.

#### (c) Cross-border claim

		Group	
	Banks	Others	Total
	HK\$'000	HK\$'000	HK\$'000
At 31 December 2008			
Asia Pacific excluding			
Hong Kong	20,267,500	3,558,255	23,825,755
Europe	3,117,549	15,710	3,133,259
	======	======	======
At 31 December 2007			
Asia Pacific excluding			
Hong Kong	21,069,777	1,945,295	23,015,072
Europe	6,256,642	57,301	6,313,943
	=======	=======	

The geographical analysis has been taken account of transfer of risk.  $\ensuremath{8}$ 

## **Segmental information (continued)**

## (d) Geographical and business segments

Segments information is presented in respect of the Group's geographical and business segments.

## (i) Geographical segments

			Group		
At 31 December 2008	Total operating income HK\$'000	Profit before taxation HK\$'000	Total assets HK\$'000	Total liabilities HK\$'000	Contingent liabilities and commitments HK\$'000
Hong Kong Macau Less: Intra-group items	1,103,015 96,597 (6,235) 1,193,377	283,677 48,146 ————————————————————————————————————	67,914,817 4,313,791 (3,520,231) 68,708,377	59,023,802 3,518,205 (2,712,426) 59,829,581	4,980,369 604,365 (9,847) 5,574,887
At 31 December 2007	=======	=======	=======	=======	======
Hong Kong Macau Less: Intra-group items	1,189,459 107,884 (26,272) 1,271,071	657,321 67,307 	63,353,644 3,615,635 (2,992,960) 63,976,319	54,671,004 2,862,444 (2,174,360) 55,359,088	4,943,870 501,596 (106,127) 5,339,339

### **Segmental information (continued)**

### (d) Geographical and business segments (continued)

### (ii) Business segments

The Group comprises the following main business segments:

### Commercial banking

This segment represents the provision of a range of financial products and services to corporations, securities firms and small and medium sized enterprises. The products and services include commercial loans, syndicated loans, residential and commercial mortgages, trade financing, machinery and equipment leasing, stockbroker financing and deposit-taking activities.

### Consumer banking

This segment represents the provision of a range of financial products and services to individual customers. The products and services comprise personal loans, residential mortgages, auto-financing, deposit-taking activities, wealth management, insurance and securities agency services.

### Treasury business

This segment covers the Bank's treasury operations. The Treasury Department enters into inter-bank money market transactions and invests in debt instruments. It also trades in debt instruments, derivatives and foreign currency for its own account. The treasury carries out customer driven derivatives, such as foreign currency trading. Its function also includes the management of the Group's overall liquidity position, including the issuance of certificates of deposit.

### Others and unallocated

These represent head office assets, liabilities, capital earnings, income and expenses that are not directly attributable to a segment or which cannot be allocated on a reasonable basis.

## **Segmental information (continued)**

## (d) Geographical and business segments (continued)

### (ii) Business segments (continued)

	<u>Group</u> 2008						
	Commercial banking HK\$'000	Consumer banking HK\$'000	•	Others and unallocated HK\$'000	Total HK\$'000		
Total operating income	371,465	447,551	141,155	233,206	1,193,377		
Operating profit/(loss) before impairment losse	s 279,767	99,629	130,804	(101,731)	408,469		
Operating profit/(loss)	186,919	106,217	130,804	(101,731)	322,209		
Profit/(loss) before taxation	n 186,919	106,217	132,742	(94,055)	331,823		
Total segment assets	25,231,611	22,609,204	20,726,488	141,074	68,708,377		

## **Segmental information (continued)**

## (d) Geographical and business segments (continued)

### (ii) Business segments (continued)

	Group							
	2007							
	Commercial banking HK\$'000	Consumer banking HK\$'000	•	Others and unallocated HK\$'000	Total HK\$'000			
Total operating income	323,791	570,825	22,977	353,478	1,271,071			
Operating profit before impairment losses	251,372	339,020	15,173	32,020	637,585			
Operating profit	298,438	357,646	15,173	32,020	703,277			
Profit before taxation	298,438	357,646	15,173	53,371	724,628			
Total segment assets	18,078,369	16,526,247	28,504,204	867,499	63,976,319			

## **Currency concentrations**

	Group							
	Total		Of which					
		AUD	JPY	NZD	CAD	USD	MOP	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
		HKD	HKD	HKD	HKD	HKD	HKD	
At 31 December 2008		equivalent	equivalent	equivalent	equivalent	equivalent	equivalent	
	27.916.204	225 207	660 115	05.057	22.242	24 200 092	7/7 005	
Spot assets	27,816,394	325,207	669,115	95,957	23,243	24,200,083	767,885	
Spot liabilities	(30,077,280)	(1,731,823)	(604,883)	(423,512)	(441,086)	(24,455,177)	(559,179)	
Forward purchases	19,811,083	1,647,950	1,550,771	748,586	641,327	9,397,056	-	
Forward sales	(17,351,809)	(274,574)	(1,689,642)	(443,184)	<u>(244,987)</u>	(8,999,995)		
Net long /(short) position	198,388	(33,240)	(74,639)	(22,153)	(21,503)	141,967	208,706	
	=======	=======	=======	======	=======	=======	======	
Net structural position	423,447	-	-	-	-	-	423,447	
	=======	======	======	======	======	======	======	
	Group							
	Total		Of which					
		AUD	JPY	NZD	CAD	USD	MOP	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
		HKD	HKD	HKD	HKD	HKD	HKD	
		equivalent	equivalent	equivalent	equivalent	equivalent	equivalent	
At 31 December 2007								
Spot assets	30,539,583	16,206	103,003	793	9,828	29,497,094	608,506	
Spot liabilities	(30,016,124)	(1,589,284)	(66,056)	(306,661)	(405,364)	(26,271,098)	(380,332)	
Forward purchases	12,166,352	2,220,293	394,789	469,039	514,964	5,794,462	-	
Forward sales	(12,444,189)	(640,394)	(487,424)	<u>(185,566</u> )	<u>(147,969)</u>	(8,814,690)	(1,069)	
Net long /(short) position	245,622	6,821	(55,688)	(22,395)	(28,541)	205,768	227,105	
	=======	======	======	======	=======	======	======	
Net structural position	423,447	-	-	-	-	-	423,447	

The structural assets of the Group in MOP include investment in a subsidiary in Macau.